

**Senior Customer Strategy Executive  
(Ref.: CS-CIBD-SCSE-COW)**

**Responsibilities:**

Reporting to the Customer Strategy Manager, the appointee will mainly perform the following duties:

- To operate funding schemes and programmes for energy management, decarbonisation and electrification promotion to customers such as energy audits and reporting under the Smart Power Services
- To coordinate stakeholder engagement and publicity activities
- To conduct market intelligence collection and analysis to formulate strategies that support customers in implementing energy management, decarbonisation and electrification
- To assist in the preparation of budgets and compilation of reports

**Requirements:**

- Bachelor's Degree in Building Services Engineering, Electrical Engineering, Mechanical Engineering or related disciplines
- A minimum of 3 years' relevant work experience, preferably in customer relation management or business development
- Experience in energy audit, retro-commissioning, or renewable energy installation an advantage
- Good PC skill and knowledge of MS Office particularly Excel and Word, familiarity with M365 tools preferred
- Good command of English and Chinese languages, both spoken and written

Candidates with less relevant experience may be considered for the position of Customer Strategy Executive.

**Working Location:** North Point

**Application:**

If you are interested in this position, please send your resume and the [Application Form \(in PDF format\)](#) to the Human Resources Division, The Hongkong Electric Co., Ltd. at [recruit@hkelectric.com](mailto:recruit@hkelectric.com). Please also visit our website to know more about our Company <http://www.hkelectric.com>.

***Important: To facilitate our easy tracking, please use a unique file name for all attachments and your email subject box in this format: CS-CIBD-SCSE-COW-Last Name First Name Other Names (if applicable)***

Applicants not invited for interview within two months from the application date may consider their applications unsuccessful. All unsuccessful applications will be kept for six months after the date of this advertisement.

We are an equal opportunity employer. Personal data provided by job applicants will be treated in strictest confidence and used only for recruitment-related purposes in accordance with the laws and ordinance of the HKSAR.

(本項職位空缺只備英文版本)